



# The Regeneration Project Interfaith Power & Light

## **Job Announcement**

### **The Regeneration Project**

#### **POSITION: Development Director**

The Regeneration Project is looking for an experienced professional to lead our development program. This is a full time job in our downtown San Francisco office.

**Organization:** The Regeneration Project is a nonprofit organization devoted to deepening the connection between ecology and religious faith. We are mobilizing a religious response to global warming through our Interfaith Power and Light (IPL) Campaign, which now has affiliate organizations in 28 states. IPL engages congregations through energy conservation and renewable energy programs, education and outreach, and public policy advocacy. Our programs and our budget are rapidly growing. This is an opportunity to join a unique organization at a pivotal moment, and to help us reach our strategic goals for the next phase of our development.

## **Responsibilities**

- Oversee all fundraising for The Regeneration Project, including major donor, foundation, direct mail, and on line.
- Create annual development plan (\$1.7+ million budget)
- With executive director, develop and implement strategies to diversify funding
- With executive director, work to ensure that funding levels and sources are consistent with organization's strategic goals
- Work closely with organization president to identify and cultivate major donors
- Ensure good organizational relationships with all funders.
- Maintain grant calendar and submit grant proposals in a timely fashion.
- Oversee fundraising events
- Advise state affiliates on fundraising strategies and tactics
- Oversee direct mail appeals and begin online fundraising program (with online communications manager)

## **Qualifications**

- At least five years experience as a development professional in a nonprofit organization
- Knowledge of and experience with the environmental funding community
- Successful track record in securing major gifts from foundations and donors
- Ability to set and meet goals, prioritize, plan, and manage work independently
- Creative, innovative, strategic thinking skills
- Excellent writing and presentation skills
- Bachelor's degree
- Ability to be self sufficient in a small-staff office environment
- Interest in supporting state affiliate organizations to grow and stabilize their budgets

**Additional Desired Skills and Experience**

- Experience working with faith communities
- Working knowledge of global warming and energy policy
- Positive attitude and sense of humor
- Experience with Macintosh computers and constituent relations management software

Salary and benefits: Competitive salary with full benefits package.

**Application:** Letters of interest and resumés should be submitted via e-mail to Gretchen Killion, Gretchen@theregenerationproject.org. Deadline to apply is November 7, 2008.